

***Rewrite the Future by turning commercial opportunity into community value.
Lead innovation, performance and sustainable growth across Council's Business Enterprise operations.***

- Lead the daily operations of Council's business enterprise services
- Drive commercial performance and customer outcomes through continuous improvement
- Permanent full time role with 19 day month and hybrid work arrangements
- Leaseback Vehicle/ Vehicle Allowance

About the role

The role of Section Manager Business Enterprise is responsible for overseeing the operational functioning of the team and coordinating delivery of section programs and projects. This position leads Council business enterprise functions, including Central Coast Stadium, Holiday Parks, Cemeteries, Parking Stations and Community Leasing and Bookings.

Reporting to the Unit Manager Leisure, Beach Safety and Community Facilities, this role will see you ensure that business enterprise services operate efficiently and in a manner that supports optimum commercial viability and return on investment through effective management and marketing practices.

This position is required to provide quality customer service and create value for the community.

Applicant Profile

To be successful in this role, you will have:

- a degree qualification in Tourism, Business or relevant extensive experience in a similar role, combined with ongoing professional development
- a current Class C Drivers Licence
- proven success as a leader with the ability to grow and develop teams focused on quality outcomes and a customer focus
- significant experience in driving commercial outcomes through a strategic change program which may have encompassed a transition to new business

model or structure, a significant infrastructure program, business process improvement, marketing or customer strategy implementation

- extensive experience managing complex contracts and stakeholder relationships and negotiating and consulting with key stakeholders to achieve successful contract resolutions
- extensive experience in managing complex legislation requirements across various fields
- the ability to communicate with a diverse client base in a customer focused environment combined with strongly developed conflict resolution skills
- extensive financial acumen in budget management and financial forecasting for businesses with annual turnover
- the ability and willingness to work flexible hours in exceptional circumstances as required.

Offer Details

The commencing salary for this position is up to \$140.5k per year. Central Coast Council also provides progression opportunities for employees to progress up to the maximum salary of \$162.7k on completion of assessment of skills and/or performance plus 12% superannuation

- We have a permanent full-time role available
- This role will be able to access a 19 day month
- We are able to offer hybrid and flexible working conditions for this role
- This role is located at the Wyong Administration Building

A leaseback vehicle is provided in this role for official duties and private use and your choice of vehicle will be provided when one becomes available in accordance with Council's Vehicle Policy. In the meantime, either an alternate pre-used vehicle or a vehicle allowance of \$207.31 per week is temporarily applied for this position due to ongoing issues with supply for new vehicles.

Want to know more?

The contact person for this role is **Phil Cantillon, Unit Manager Leisure, Beach Safety and Community Facilities**. You can contact **Phil** on **02 4325 8388**.

This position will close for applications at **midnight on Sunday, 15 November 2026**.



Extra benefits

At Central Coast Council we provide team members with a range of extras that help them balance their life when they need it. Fitness Passports give access to a range of gyms. And an Employee Assistance Program that offers a range of wellbeing initiatives to help you and your immediate family.

Other extras include:

- Long service leave after 5 years of continuous service
- Free flu vaccination program
- Time provided for you to do annual skin cancer screening, Breast screen and blood donations
- Access to professional development with career development and learning programs through various platforms
- We reward and recognise our staff with our Cheers program
- Novated leasing partnerships.

Central Coast Council is ideally located on the northern fringe of Sydney and just an hour's drive from Newcastle, the Central Coast offers one of the best places in Australia to live and work. The

Central Coast is one of the fastest growing regions in NSW, the third largest Local Government Area (LGA) in NSW and the 6th Largest LGA in Australia.

Central Coast Council is committed to the goals of equal opportunity employment. We aim to provide a work environment for our employees that fosters equity, diversity and respect.

Council is committed to providing safe environments that protect the physical, emotional, cultural and social wellbeing of children on the Central Coast.

Council may create an eligibility list from this recruitment process and may utilise this eligibility list to fill other permanent or temporary vacancies.

How to apply

We have put together some additional resources to help you [apply for a role](#) at Central Coast Council.

By completing and submitting this online application you confirm that any information that you provide in this application is true and correct and acknowledge that any offer of employment may be withdrawn should the information that you have provided in support of your application be shown to be false.

You also consent to employment screening checks being conducted where appropriate. This may include associated checks including reference checks, Working with Children Check, Entitlement to Work in Australia, employment history and an Australian Federal Police Check, as well as substantiation of educational qualifications, industry memberships, previous Central Coast Council employment history and association with professional bodies.

You also acknowledge that you will be required to provide proof of eligibility (including photo identification) to work in Australia if selected for an interview.

To lodge your application, please follow these steps:

1. Click to apply
2. Answer the online questions
3. Attach your resume
4. Attach your qualifications and licences.

Once your application is successfully lodged you will receive an automated response sent to your e-mail address. If a response is not received this means that your application has not been successfully submitted and you will need to lodge another application.

If you require assistance to lodge your application please contact our Talent Acquisition team by emailing recruit@centralcoast.nsw.gov.au to discuss what reasonable adjustments you may need. If you are deaf, hearing or speech impaired, you can contact us through the National Relay Service TTY call 133 677 or Speak & Listen 1300 555 727.

Applicants who are selected for interview will be contacted by phone or e-mail.

You will have the ability to save your application as you go using the 'Save Application' button. You can start an application and return to it later via the automatic follow-up email once you have the time and required information at hand to finalise your application.

If you don't have access to a computer or electronic device, you can lodge your application at any of Council's Library locations. Pre-book a free 1-hour computer timeslot by contacting your nearest

library <https://www.centralcoast.nsw.gov.au/libraries/our-branches> or ask at the enquiry counter.

